

Major Markets - Major Returns

Product Facts and Features

Issuer and Counterparty:	Investec (Credit Ratings: Moody's Baa3; Fitch BBB-)
Term:	6 years
Investment Structure:	Classic Fixed Income
Coupon Rate:	5% annually paid quarterly
Capital Risk:	Not capital protected
Capital Protection Barrier:	60% final level (European style)
Underlying Basket:	FTSE 100 (UKX); Nikkei 225 (NKY); Eurostoxx 50 (SX5E)
Subscription Period:	20 March 2015 – 16 April 2015 (4.30pm BST)

Investec (comprising Investec Limited and Investec plc) is an international, specialist bank and asset manager which provides a diverse range of financial products and services to a niche client base in two principal markets – the United Kingdom and South Africa, as well as certain other countries. The group was established in 1974 and currently has approximately 8,200 employees. As at 31 March 2014, Investec had £109.9 billion of third party assets under management and on balance sheet assets of £47.1 billion. (*)

Benefits

- A fixed coupon is paid irrespective of the performance of the underlyings
- Income paid quarterly
- Daily pricing and trading available

Risks

- The return is limited to the pre-defined investment terms
- There is a risk to capital should one of the underlyings breach the barrier or the issuer default on their obligations

Key Dates

Strike Date: 17 April 2015
Final Observation: 19 April 2021
Payment Date: 22 April 2021

Currency: GBP

ISIN: GB00BVYPJL12

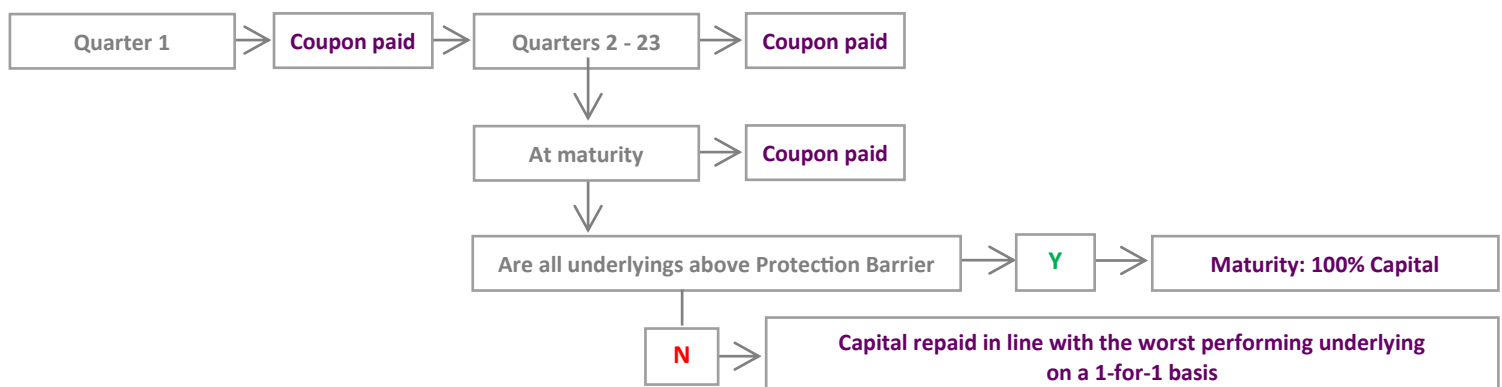
Investment Description

A 6-year investment linked to the performance of the Japanese, UK and Eurozone stock markets which pays a fixed coupon of 1.25% each quarter - equivalent to 5% p.a.

This fixed coupon will be paid quarterly irrespective of the level of the underlying indices.

At maturity, should any underlying index be below the Capital Protection Barrier the capital return will be reduced on a 1-for-1 basis. For example if the worst performing index has fallen to 40% of its original level 40% of the capital will be paid.

How does the investment work?



IDAD was established in 2002 and our approach from the outset, is what we call the "IDAD Difference". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "IDAD Difference". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

Suitability

Suitable for investors who:

- are seeking higher returns than current cash rates
- are seeking a fixed return paid every quarter
- understand and accept there is a risk to capital
- are looking to invest for the medium or long term, being happy to remain invested until maturity
- feel equity markets shouldn't fall greatly over the next 6 years
- wish to use this investment as part of a diversified portfolio
- understand that the returns are fixed and that they will forgo market growth which exceeds that fixed level
- understand the risk to capital in the event of counterparty default
- should they need to sell their investment accept that the trading price may mean they get back less than they invested

The Underlyings

The **FTSE100** (UKX) is a market-capitalisation weighted index of UK-listed blue chip companies. The index is part of the FTSE UK Series and is designed to measure the performance of the 100 largest companies traded on the London Stock Exchange that pass screening for size and liquidity. (**)

The **Nikkei-225** (NKY) is a price-weighted average of 225 top-rated Japanese companies listed in the First Section of the Tokyo Stock Exchange. The Nikkei Stock Average was first published on May 16, 1949. (***)

The **Eurostoxx 50** (SX5E) is Europe's leading blue-chip index for the Eurozone, provides a blue-chip representation of super sector leaders in the Eurozone. (***)

Rationale

Historically low interest rates lead to a desire amongst many investors for a pre-defined, cash-beating income stream. There is a degree of uncertainty in global markets and with interest rates not expected to rise until 2016 an investment which brings some re-assurance of income over the medium term is attractive.

These 3 markets have seen a degree of stability and growth in the last year. These characteristics led us to select these key market indices to form the basis of the protection barrier.

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(*) Source Investec Bank plc as at 31 March 2014; (**) Source: FTSE Group 15 Jan 2015

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Investec Fixed Income Investment April 2015 Factsheet



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