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# 6-year GBP Growth Notes

linked to the NXS TARS Index

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**Email:** [LD-M-UKIR-Orders@uk.natixis.com](mailto:LD-M-UKIR-Orders@uk.natixis.com)

**Telephone:** +44 20 3216 9216

**Fax:** +44 870 762 8619

EQUITY MARKETS

# About Natixis



Groupe BPCE is the second-largest banking player in France with 21% of total bank deposits and 36 million customers.

With its two historical Banque Populaire and Caisse d'Épargne brands, the Group provides a comprehensive range of banking and financial services.

Groupe BPCE provides full financial support for Natixis, guaranteeing liquidity and solvency under French law.

## KEY FIGURES<sup>(1)</sup>

- 36 million customers
- 8,000 bank branches
- 115,000 employees
- €5.839 billion of net banking income<sup>(1)</sup>
- €810 million of net income group share

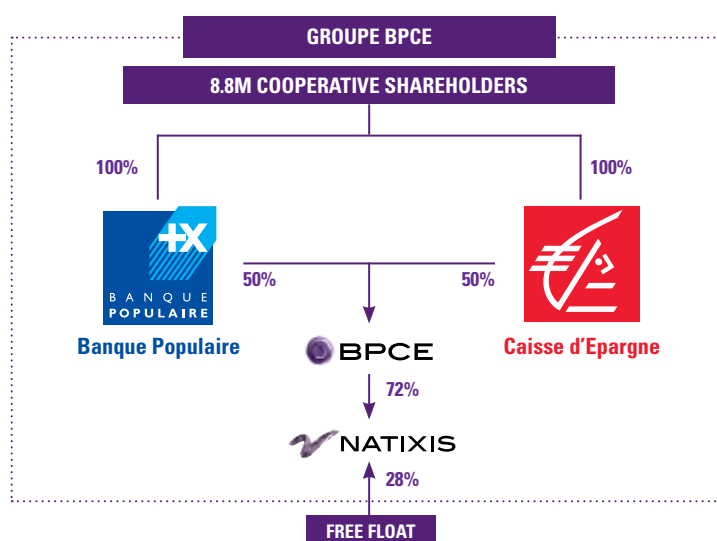
*Q3-13 results presented pro forma to account for the transfer of BPCE Assurances to Natixis Assurances and to reflect the buyback (and subsequent cancellation) by the Banque Populaire banks and Caisses d'Épargne of the Cooperative Investment Certificates (CICs) held by Natixis.*

*(1) Excluding revaluation of own debt for the Group's results*

**Natixis is the corporate, investment and financial services arm of Groupe BPCE.** With close to **16,000 employees**, Natixis has a number of areas of expertise in three core businesses: Wholesale Banking, Investment Solutions & Insurance and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's two retail banking networks - **Banque Populaire and Caisse d'Épargne.**

Listed on the Paris stock exchange, it has a solid financial base with Tier 1 ratio of 12.2% and Tier 1 capital of €14.1 billion (Basel 3) and quality long-term ratings (S&P A, Fitch A, Moody's A2).



All data and figures as of 4 November 2014.

# 6-year GBP Growth Notes linked to the NXS TARS Index

The 6-year GBP Growth Notes linked to the NXS TARS Index are debt securities issued by Natixis Structured Issuance SA, which is guaranteed by Natixis. The Notes have a term of 6 years and are linked to the NXS TARS Index, an index of Targeted Absolute Return Funds.

When calculating the returns due on the Notes, the performance of the Index will be averaged monthly over the last eighteen months of the term of the Notes. This may benefit or hinder the returns due on the Notes depending on whether the Index rises or falls over this period.

Investors should be aware that by purchasing the Notes they are not investing directly in the Index or the Funds, and they will not have any interest in, or rights in respect of, any fund shares or other assets notionally attributed to the Funds.

## REDEMPTION VALUE OF THE NOTES

The value of the Index will be noted on every Observation Date. There are nineteen monthly Observation Dates, spread over the last 18 months and including the Valuation Date of the Notes.

The arithmetic average of these values will be calculated, and compared with the initial value, taken on the Strike Date (28 November 2014).

This averaging may cushion the return from a sudden fall in the Index at the end of the investment term. However, if the Index rises during the averaging period, the average may not fully reflect this rise. As a result, using an average may sometimes result in a lower return than if a single reading was taken at the end of the investment term.

The percentage growth in the averaged value of the Index compared to the initial value, plus 100%, of each Denomination will be paid at maturity.

The table below illustrates how the averaged performance on the Valuation Date (30 November 2020) would affect the redemption amount of the Notes.

<b>Averaged percentage growth of the Index</b>	<b>Redemption amount (as a percentage of each Denomination)</b>
100%	200%
50%	150%
No growth	100%
-50%	100%
-100%	100%

# NXS TARGETED ABSOLUTE RETURN STRATEGIES Index

## INVESTMENT OBJECTIVE

With investors seeking positive performance in unstable market conditions, many have looked to Targeted Absolute Return Funds as they have proved resilient in a range of market conditions. The objectives adopted by the managers of these Funds have allowed them to provide:

- **Diversification**  
Across a range of asset classes such as equities, bonds, credit and foreign exchange investments.
- **Flexibility**  
By not being tied to any one type of asset but adjusting exposure to different assets as market conditions dictate.
- **Risk Control**  
Through a range of methods designed to limit negative performance in extreme market conditions.

The Index is based on an equally-weighted and daily rebalanced portfolio of the five Funds where one-fifth of the invested portfolio is allocated to each Fund. Additionally, the Index looks to provide an additional layer of protection by increasing and decreasing its allocation to the selected managers in order to maintain the volatility of the Index at, or below, 5%. Any part of the portfolio not allocated to the Funds will instead be allocated to interest-bearing cash.

## THE 5 FUNDS

- Carmignac Patrimoine
- Franklin Templeton Investments - Global Fundamental Strategies Fund
- Standard Life Investments - Global Absolute Return Strategies Fund
- BNY Mellon Global Funds - Global Real Return Fund
- ETHNA-AKTIV E

## CHARACTERISTICS

Calculation Agent	Natixis
Bloomberg Ticker	NXSBTARS
Index Fees	0.25% p.a.

## HISTORICAL PERFORMANCE OF THE INDEX



The NXS TARS Index between 26 August 2009 to 29 October 2014 has a historical simulated performance +37.97%. During same period a diversified portfolio initially invested 50% in Equities and 50% in Bonds had a performance of +19.74% (We have used 50% Net Total Return - EURO STOXX 50® (SX5T) and 50% iBoxx Eurozone 1-3 (QW1E).

Past performance has been calculated using each index component<sup>(1)</sup> since the launch date of that share class and historical data<sup>(2)</sup> prior to that date. Past performance is not a reliable indicator of future results or performance.

(1) The Five Funds in the NXS TARS Index (2) Proxy used for shares of the Funds

**Source:** Natixis, Bloomberg

## SUMMARY OF TERMS

Fuller information can be found in the termsheet.

Issuer	Natixis Structured Issuance SA
Guarantor	Natixis SA (S&P A, Fitch A, Moody's A2 on 14 November 2014)
Currency	GBP
Investment Period	6 years
Underlyings	NXS TARS Index (Bloomberg ticker: NXSBTARS Index)
Denomination	GBP 1,000
Strike Date	28 November 2014
Issue Date	5 December 2014
Observation Dates	<b>Last 18 months to the Valuation Date</b> 28 May 2019, 28 June 2019, 29 July 2019, 28 August 2019, 30 September 2019, 28 October 2019, 28 November 2019, 30 December 2019, 28 January 2020, 28 February 2020, 30 March 2020, 28 April 2020, 28 May 2020, 29 June 2020, 28 July 2020, 28 August 2020, 28 September 2020, 28 October 2020 and the Valuation Date
Valuation Date	30 November 2020
Maturity Date	7 December 2020
Redemption Amount	The Final Redemption Amount per Note payable on the Maturity Date will be determined by the Calculation Agent as follows: <b>Denomination x [100% + Max (0; Index Performance)]</b> Where Index Performance shall be calculated as follows: <b>Index Performance = (Average Level/Initial Level) – 1</b>
Average Level	Means the arithmetic average of all the Observation Levels.
Initial Level	Means the closing level of the Index as determined by the Calculation Agent on the Strike Date (or if such date is not an Exchange Business Day for the Index, the next following relevant Exchange Business Day).
Observation Level	In respect of each Observation Date, means the closing level of the Index as determined by the Calculation Agent on such Observation Date (or if such date is not an Exchange Business Day for the Index, the next following relevant Exchange Business Day).
Listing	To be listed on the Official List of the Luxembourg Stock Exchange and admitted to trading on EuroMTF.
Risks	Investors are exposed to the default risk of the Issuer and the Guarantor.

Private placement only. No action has or will be taken to permit a public offering. Not for distribution in the United States or to any US Persons.

This document is to be read with the termsheet. Documentation relating to the Index is available on request.

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## Equity Markets

Cannon Bridge House,  
25 Dowgate Hill, London, EC4R 2YA  
[www.equity.natixis.com](http://www.equity.natixis.com)

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