

Investec

Capital Protected Investment - January 2016

Factsheet



INVESTMENT DESCRIPTION

This 6-yr fixed term investment offers 90% capital protection at maturity irrespective of how the linked index performs.

At the end of the fixed term 100% of the un-capped growth in the index is applied to the capital invested. The table on page 2 (What you may get back) shows how this will work. The final growth calculation employs daily averaging across the last 6 months of the fixed term.

Should the final index performance be below the protected level, 90% of the initial capital is still repaid.

The Investec Even30 Index

The EVEN 30™ Index tracks the performance of the 30 least volatile stocks from the 100 largest companies listed on the London Stock Exchange, equally weighted and rebalanced monthly. Additionally, when markets are particularly volatile, the EVEN 30™ Index will partially disinvest from the stock basket and move a component into cash to protect capital, as volatile markets are often associated with negative equity returns. The EVEN 30™ Index has been designed to provide a lower volatility exposure to UK large cap equity. Since launch of the EVEN30 Index in September 2010 the Index has outperformed the benchmark Index by around 15%.

BENEFITS

- A maximum loss of 10% of capital if the index has fallen by 10% or more from its initial level at maturity.
- Averaging across the final 6 months can serve to "lock-in" performance and reduce the effect of dramatic market falls towards the end of the fixed term.
- The final growth has no cap and so the investment benefits from 100% of the averaged growth in the index.
- Daily pricing and trading available.

RISKS

- The return is limited to the pre-defined investment terms.
- The delivery of both returns and capital are subject to the issuer not defaulting on their obligations.
- In constantly rising markets, averaging can result in reducing the return that would have been payable by investing directly into the Index itself.
- Inflation may have the effect of reducing the value of your investment by maturity.
- 10% of capital is at risk.

PRODUCT FACTS & FEATURES

Issuer and Counterparty:	Investec (Credit Ratings*: Moody's A3; Fitch BBB)
Maximum Term:	6 years
Investment Structure:	Capital protection plus growth
Capital Protected:	90% of initial investment
Capital Risk:	Limited to 10% of initial investment
Growth Participation:	100% x performance of Investec EVEN30™ Index
Subscription Period:	4 Dec 2015 – 14 Jan 2016 (4.30pm GMT)

KEY DATES

Strike Date:	15 January 2016
Final Observation:	17 January 2022
Maturity Date:	20 January 2022
Currency:	GBP
ISIN:	XS1332008439

Investec (comprising Investec Limited and Investec plc) is an international, specialist bank and asset manager which provides a diverse range of financial products and services to a niche client base in two principal markets – the United Kingdom and South Africa, as well as certain other countries. The group was established in 1974 and currently has approximately 8,200 employees. As at 1st December 2015, Investec had £123.4 billion of third party assets under management and on balance sheet assets of £44.3 billion. (*)

IDAD was established in 2002 and our approach from the outset, is what we call the "*IDAD Difference*". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "*IDAD Difference*". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

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SUITABILITY

May be suitable for investors who:

- are seeking a chance to get higher returns than current cash rates
- are seeking a high degree of capital protection
- do understand and accept that there is a limited risk to the capital
- are looking to benefit from stock market growth
- are looking to invest for the medium to long term, being happy to remain invested until maturity
- understand that whilst the investment offers full participation in the growth of the Index, an element of averaging in the final 6 months is applied
- understand the risk to capital in the event of counterparty default
- understand the full benefits of the investment only apply at maturity

RATIONALE

Protection for the investor's capital has increased in importance, particularly for those nearing retirement. Many key markets have seen good growth in recent months but recent volatility and the impact of the falls in the Emerging Markets sector particularly continues to cause some investors to adopt a bearish stance. Some investors are seeking to lock in and protect those earlier gains and this investment offers them the opportunity to do just that. However, protection is not the only feature that investors seek. They still need exposure to the markets to offer the chance for an enhanced return over and above that which they can currently expect to receive from a cash deposit. To marry these two requirements a strategy providing 90% protection has been adopted.

Markets can be volatile as we have seen and using an index to gain market exposure has the benefit of "smoothing" out any dramatic movements. Additionally, the Investec EVEN30 index, uses a volatility control strategy so that in the more turbulent times the exposure to cash like investments can be increased, reducing stock exposure. This same approach allows for higher stock exposure in periods of calmer markets periods and so enables a balanced profile of risk v reward to be offered.

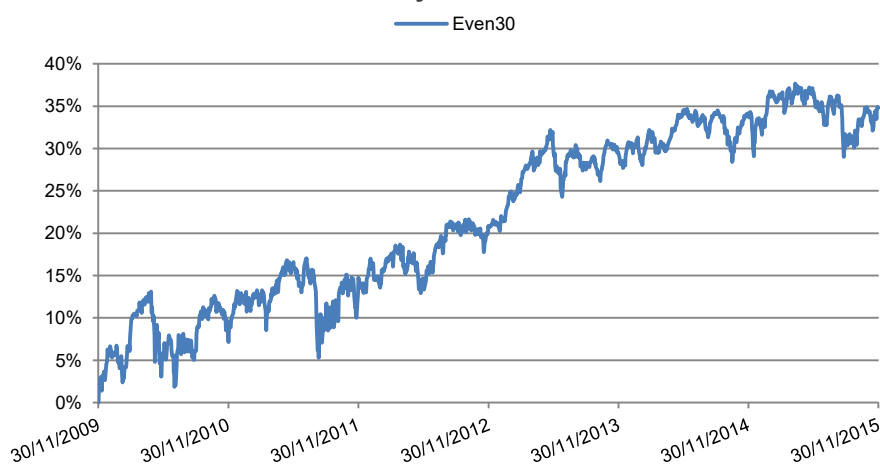
The **EVEN 30 Index**: What is the Volatility Control and what does it mean for the EVEN 30™ Index?

The purpose of the EVEN 30™ Index Volatility Control is to limit the volatility of the index when markets in general are highly volatile.

When the volatility of the EVEN 30™ Index is too high, the Volatility Control reduces exposure to the 30 stocks until the volatility of the index falls below an acceptable level. The Volatility Control also allows the exposure to the 30 stocks to increase (up to a maximum of 100%) provided that the volatility of the EVEN 30™ Index does not increase above an acceptable level.

The Volatility Control has been designed to optimise the performance of the EVEN 30™ Index. In general, there is a negative correlation between volatility and market returns which means that when market volatility is particularly high, markets are more likely to be falling, and conversely, when markets are rising it is more likely to be during a lower volatility period. This is both intuitive and strongly supported by historic data.

THE UNDERLYING - Relative 6 year Performance



Index Data Source: Bloomberg – period 30.11.2009 – 30.11.2015: The EVEN 30™ has been calculated on a daily basis since 16.09.2010

(*) Source: Investec Bank plc as at 01.12.2015

What you may get back- £10,000 invested

Final Level (*) of EVEN30 Index	Total return
50%	£9,000
80%	£9,000
90%	£9,000
95%	£9,500
100%	£10,000
110%	£11,000
150%	£15,000

*subject to final averaging

For further information please contact IDAD at:

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