



INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of UK, US and Australian indices.

If on any of the quarterly observation dates, including the final observation, the closing levels of all the underlyings are at or above 80% of their initial levels, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all underlyings are equal to or above 105% of their initial levels on any quarterly observation date starting at 24 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the final observation

At the final observation date, if all underlyings are at or above 70% of their initial levels, then full capital is returned. If any underlying is below 70% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing underlying has fallen to 40% of its original level, 40% of the capital will be returned.

BENEFITS

- Opportunity for regular income payments even where the underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the
- There is a risk to capital should the underlying breach the capital protection barrier on its Final Observation Date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

PRODUCT FACTS & FEATURES

Issuer and Counterparty: Goldman Sachs

Credit Ratings: Fitch A, Moody's A1,S&P A+ Source: Bloomberg 17.05.2018

Maximum Term: 6 vears

Quarterly Memory Income Autocall **Investment Structure:**

Autocall opportunities: Quarterly (First observation at 24 months)

Autocall Trigger: 105% of initial level GBP = 1.21% Quarterly USD = 1.625% Quarterly **Memory Income Rate:**

Income Trigger: 80% of initial level Capital Risk: Not capital protected

Capital Protection Barrier: 70% Final level (European style) **Underlying Basket Bloomberg Code**

UK: FTSF 100 **UKX Index** US: Russell 2000 RTY Index Australia: ASX 200 AS51 Index

KEY INFORMATION

Subscription Period: 17 May 2018 - 25 June 2018

(4.30pm UK Time)

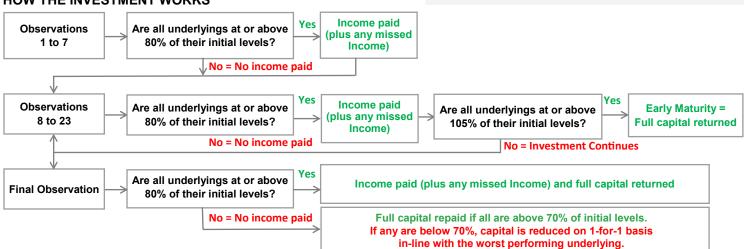
Issue Price: 100%

26 June 2018 Strike Date: Issue Date: 03 July 2018 1st Coupon Observation: 26 September 2018 1st Autocall Observation: 26 June 2020 **Final Observation:** 26 June 2024 **Maturity Date:** 03 July 2024

Denominations: 1,000 then lots of 1,000 ISIN: GBP = XS1817585893

USD = XS1817585976

HOW THE INVESTMENT WORKS



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Observation Dates (some dates may vary if a bank holiday occurs, GBP dates are used below)

	Observation Date	Payment Date	Income Trigger	Autocall Trigger
Observation 1	September 26, 2018	October 3, 2018	80%	n/a
Observation 2	December 27, 2018	January 4, 2019	80%	n/a
Observation 3	March 26, 2019	April 2, 2019	80%	n/a
Observation 4	June 26, 2019	July 3, 2019	80%	n/a
Observation 5	September 26, 2019	October 3, 2019	80%	n/a
Observation 6	December 27, 2019	January 6, 2020	80%	n/a
Observation 7	March 26, 2020	April 02, 2020	80%	n/a
Observation 8	June 26, 2020	July 3, 2020	80%	105%
Observation 9	September 28, 2020	October 5, 2020	80%	105%
Observation 10	December 29, 2020	January 6, 2021	80%	105%
Observation 11	March 26, 2021	April 6, 2021	80%	105%
Observation 12	June 28, 2021	July 5, 2021	80%	105%
Observation 13	September 27, 2021	October 4, 2021	80%	105%
Observation 14	December 29, 2021	January 6, 2022	80%	105%
Observation 15	March 28, 2022	April 4, 2022	80%	105%
Observation 16	June 27, 2022	July 4, 2022	80%	105%
Observation 17	September 26, 2022	October 3, 2022	80%	105%
Observation 18	December 28, 2022	January 5, 2023	80%	105%
Observation 19	March 27, 2023	April 3, 2023	80%	105%
Observation 20	June 26, 2023	July 3, 2023	80%	105%
Observation 21	September 26, 2023	October 3, 2023	80%	105%
Observation 22	December 27, 2023	January 4, 2024	80%	105%
Observation 23	March 26, 2024	April 4, 2024	80%	105%
Final Observation	June 26, 2024	July 3, 2024	80%	70% European Barrier

IDAD was established in 2002 and our approach from the outset, is what we call the "*IDAD Difference*". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "*IDAD Difference*". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

Goldman Sachs International provides financial services. The Company offers investment banking, securities, and investment management services to corporations, financial institutions, governments, and high net worth individuals worldwide.

RATIONALE

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an underlying needs to show a fall of 20% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all underlyings are above 80% of their initial levels on an observation date.

These three underlyings have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 70% means an underlying must fall by more than 30% over 6 years before capital is at risk.

SUITABILITY

This product may be suitable for investors who:

 Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.

Source: Bloomberg 17.05.2018

- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date.

Trade orders should be sent to orders@idad.biz

All trades will be settled direct with IDAD's Euroclear a/c 97816

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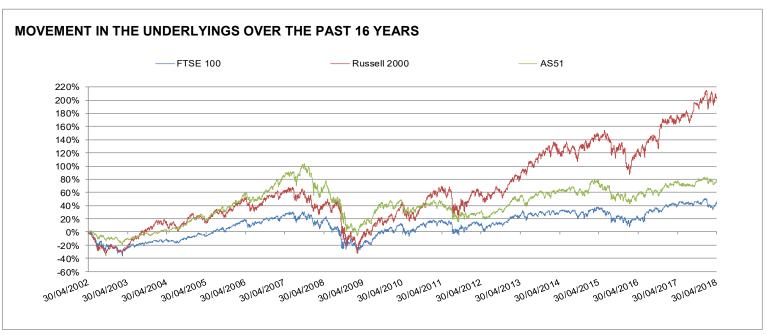
THE UNDERLYINGS

The FTSE 100 Index (UKX) is a capitalization-weighted index of the most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of December 30, 1983

The Russell 2000 Index (RTY) is comprised of the smallest 2000 companies in the Russell 3000 Index, representing approximately 8% of the Russell 3000 total market capitalization. The index was developed with a base value of 135.00 as of December 31, 1986

The **S&P/ASX 200** measures the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative liquid and tradable, it is widely considered Australia's preeminent benchmark index.

Source: Bloomberg 17.05.2018



16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 24.87% would reach the full term without autocalling however none of these would have breached the 70% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 96.32% of all coupons would have been paid thanks to the Memory Income feature.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
24 Months	1,310	52.38%	36 Months	46	1.84%	48 Months	17	0.68%	60 Months	12	0.48%
27 Months	85	3.40%	39 Months	48	1.92%	51 Months	0	0.00%	63 Months	26	1.04%
30 Months	125	5.00%	42 Months	82	3.28%	54 Months	7	0.28%	66 Months	11	0.44%
33 Months	65	2.60%	45 Months	35	1.40%	57 Months	8	0.32%	69 Months	2	0.08%

Total Number Tested	% Matured Early	% To Reach Final Date	% That Returned Full Capital	% Barrier Breach	% Of Coupons Paid	Average Historic Return GBP	Average Historic Return USD
2501	75.13%	24.87%	100%	0	96.32%	4.74% p.a.	6.37% p.a.

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 17.05.2018, Data period: 30.04.2002 to 30.04.2018—Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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