Goldman Sachs 80-60 Catch-Up Income Autocall July 2018 **Factsheet**





INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of UK, US, Swedish and Australian

If on any of the semi-annual observation dates, including the final observation, the closing levels of all the underlyings are at or above 80% of their initial levels, the income will be paid plus any previously missed income payments

This investment will autocall and mature early if all underlyings are equal to or above their initial levels on any semi-annual observation date starting at 24 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the final observation

At the final observation date, if all underlyings are at or above 60% of their initial levels, then full capital is returned. If any underlying is below 60% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing underlying has fallen to 40% of its original level, 40% of the capital will be returned.

BENEFITS

- Opportunity for regular income payments even where the underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the
- There is a risk to capital should the underlying breach the capital protection barrier on its Final Observation Date.

PRODUCT FACTS & FEATURES

Issuer and Counterparty: Goldman Sachs

Credit Ratings: Fitch A, Moody's A1,S&P A+

Source: Bloomberg 24.05.2018

Maximum Term: 6 years **Investment Structure:** Semi-Annual

Memory Income Autocall

Autocall opportunities: Semi-Annual

(First observation at 24 months)

Autocall Trigger: 100% of initial level

GBP = 2.50% Semi-Annual USD = 3.40% Semi-Annual **Memory Income Rate:**

Income Trigger: 80% of initial level Capital Risk: Not capital protected **Capital Protection Barrier:** 60% Final level

(European style) **Bloomberg Code**

Underlying Basket UK: FTSF 100 **UKX Index** US: S&P 500 SPX Index Sweden: OMX 30 **OMX Index** Australia: ASX 200 AS51 Index

KEY INFORMATION

24 May 2018 – 02 Jul 2018 (4.30pm UK Time) **Subscription Period:**

100% Issue Price:

Strike Date: 03 July 2018

10 July 2018 for GBP 11 July 2018 for USD Issue Date:

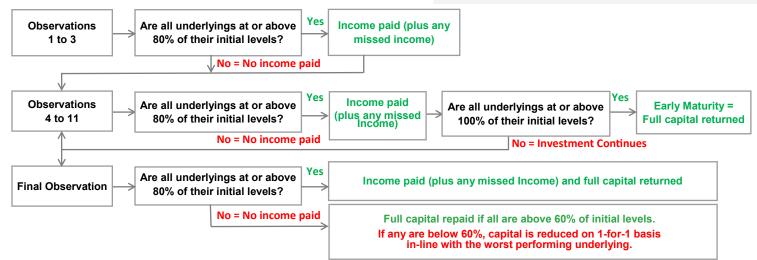
1st Coupon Observation: 03 January 2019 1st Autocall Observation: 06 July 2020 **Final Observation:** 03 July 2024

10 July 2024 for GBP 11 July 2024 for USD **Maturity Date:**

Denominations: 1.000 then lots of 1.000 GBP = XS1817629006 ISIN:

USD = XS1817629188

HOW THE INVESTMENT WORKS



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Observation Dates (some dates may vary if a bank holiday occurs, GBP dates are used below)

	Observation Date	Payment Date	Income Trigger	Autocall Trigger
Observation 1	January 3, 2019	January 10, 2019	80%	n/a
Observation 2	July 3, 2019	July 10, 2019	80%	n/a
Observation 3	January 3, 2020	January 10, 2020	80%	n/a
Observation 4	July 6, 2020	July 13, 2020	80%	100%
Observation 5	January 4, 2021	January 11, 2021	80%	100%
Observation 6	July 6, 2021	July 13, 2021	80%	100%
Observation 7	January 4, 2022	January 11, 2022	80%	100%
Observation 8	July 5, 2022	July 12, 2022	80%	100%
Observation 9	January 3, 2023	January 10, 2023	80%	100%
Observation 10	July 3, 2023	July 10, 2023	80%	100%
Observation 11	January 3, 2024	January 10, 2024	80%	100%
Final Observation	July 3, 2024	July 10, 2024	80%	60% European Barrier

IDAD was established in 2002 and our approach from the outset, is what we call the "IDAD Difference". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "IDAD Difference". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

Goldman Sachs International provides financial services. The Company offers investment banking, securities, and investment management services to corporations, financial institutions, governments, and high net worth individuals worldwide.

Source:Bloomberg 24.05.2018

RATIONALE

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an underlying needs to show a fall of 20% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all underlyings are above 80% of their initial levels on an observation date.

These four underlyings have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 60% means an underlying must fall by more than 40% over 6 years before capital is at risk.

SUITABILITY

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment before maturity, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date.

Trade orders should be sent to orders@idad.biz

All trades will be settled direct with IDAD's Euroclear a/c 97816

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THE UNDERLYINGS

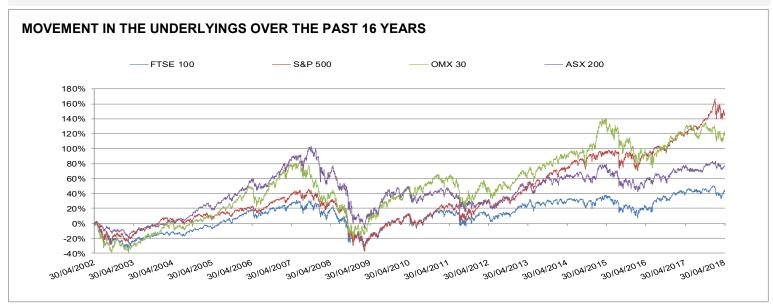
The FTSE 100 Index is a capitalization-weighted index of the most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of December 30, 1983

The **Standard and Poor's 500** Index is a capitalization-weighted index of 500 stocks. The index is designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

The **OMX Stockholm 30 Index** consists of the 30 most actively traded stocks on the Stockholm Stock Exchange and is a market weighted price index. The composition of the OMXS30 index is revised twice a year. The index was developed with a base level of 125 as of September 30, 1986. Effective on April 27, 1998 there was a 4-1 split of the index value.

The **S&P/ASX 200** measures the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative liquid and tradable, it is widely considered Australia's preeminent benchmark index.

Source: Bloomberg 24.05.2018



16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 22.23% would reach the full term without autocalling and none of those would have breached the 60% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 94.83% of all coupons would have been paid thanks to the Memory Income feature.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
24 Months	1,428	57.10%	48 Months	10	0.40%
30 Months	191	7.64%	54 Months	27	1.08%
36 Months	97	3.88%	60 Months	29	1.16%
42 Months	137	5.48%	66 Months	26	1.04%

	l Number ested	% Matured Early	% To Reach Final Date	% That Returned Full Capital	% Barrier Breach	% Of Coupons Paid	Average Historic Return GBP	Average Historic Return USD
:	2501	77.77%	22.23%	100%	0.00%	94.83%	4.86% p.a.	6.62% p.a.

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 24.05.2018, Data period: 30.04.2002 to 30.04.2018—Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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