BBVA

Quarterly Memory Income Autocall July 2018 Factsheet





Investment Description

A 6 year investment linked to the performance of UK, US and European indices.

If on any of the quarterly observation dates, including the final observation, the closing levels of all the underlyings are at or above 80% of their initial levels, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all underlyings are equal to or above 105% of their initial levels on any quarterly observation date starting at 36 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the final observation

At the final observation date, if all underlyings are at or above 70% of their initial levels, then full capital is returned. If any underlying is below 70% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing underlying has fallen to 40% of its original level, 40% of the capital will be returned.

Benefits

- Opportunity for regular income payments even where the underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

Risks

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the underlying performance.
- There is a risk to capital should one of the underlyings breach the capital protection barrier on its Final Observation Date or in the event of an issuer default.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

Product Facts & Features

Issuer and Counterparty: BBVA

Credit Ratings: Fitch A-, Moody's A3, S&P A-Source: Bloomberg 11.06.2018

Maximum Term: 6 vears

Investment Structure: Quarterly Memory Income Autocall

Autocall opportunities: Quarterly (First observation at 36 months)

Autocall Trigger: 105% of initial level

GBP = 1.30% Quarterly Memory Income Rate:

USD = 1.70% Quarterly

Income Trigger: 80% of initial level Capital Risk: Not capital protected

70% Final level (European style) **Capital Protection Barrier:**

Underlying Basket Bloomberg Code

UK: FTSE 100 **UKX Index** US: S&P 500 SPX Index Europe: Euro Stoxx 50 SX5F Index

Key Information

11 Jun 2018 - 09 Jul 2018 Subscription Period:

(4.30pm UK Time)

Issue Price: 100%

Strike Date: 10 July 2018 **Issue Date:** 17 July 2018 1st Coupon Observation: 10 October 2018 1st Autocall Observation: 12 July 2021 **Final Observation:** 10 July 2024 **Maturity Date:** 17 July 2024

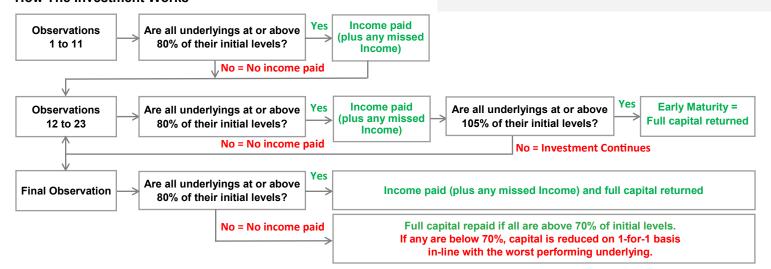
Denominations: GBP = 1,000 then lots of 1,000

USD = 2,000 then lots of 2,000

ISIN: GBP = XS1838127188

USD = XS1838926142

How The Investment Works



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Observation Dates (some dates may vary if a bank holiday occurs, GBP dates are used below)

	Observation Date	Payment Date	Income Trigger	Autocall Trigger
Observation 1	10 October 2018	17 October 2018	80%	n/a
Observation 2	10 January 2019	17 January 2019	80%	n/a
Observation 3	10 April 2019	17 April 2019	80%	n/a
Observation 4	10 July 2019	17 July 2019	80%	n/a
Observation 5	10 October 2019	17 October 2019	80%	n/a
Observation 6	10 January 2020	17 January 2020	80%	n/a
Observation 7	08 April 2020	17 April 2020	80%	n/a
Observation 8	10 July 2020	17 July 2020	80%	n/a
Observation 9	12 October 2020	19 October 2020	80%	n/a
Observation 10	11 January 2021	18 January 2021	80%	n/a
Observation 11	12 April 2021	19 April 2021	80%	n/a
Observation 12	12 July 2021	19 July 2021	80%	105%
Observation 13	11 October 2021	18 October 2021	80%	105%
Observation 14	10 January 2022	17 January 2022	80%	105%
Observation 15	08 April 2022	19 April 2022	80%	105%
Observation 16	11 July 2022	18 July 2022	80%	105%
Observation 17	10 October 2022	17 October 2022	80%	105%
Observation 18	10 January 2023	17 January 2023	80%	105%
Observation 19	06 April 2023	17 April 2023	80%	105%
Observation 20	10 July 2023	17 July 2023	80%	105%
Observation 21	10 October 2023	17 October 2023	80%	105%
Observation 22	10 January 2024	17 January 2024	80%	105%
Observation 23	10 April 2024	17 April 2024	80%	105%
Final Observation	10 July 2024	17 July 2024	80%	70% European Barrier

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Source: Bloomberg 11.06.2018

Rationale

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an underlying needs to show a fall of 20% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all underlyings are above 80% of their initial levels on an observation date.

These three underlyings have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 70% means an underlying must fall by more than 30% over 6 years before capital is at risk.

Suitability

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date.

Trade orders should be sent to orders@idad.biz

All trades will be settled direct with BBVA's Clearstream a/c 14923

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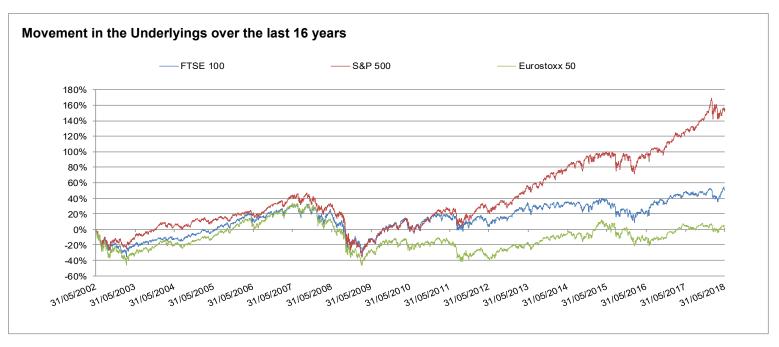
The Underlyings

The FTSE 100 Index (UKX) is a capitalization-weighted index of the most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of December 30, 1983

The **Standard and Poor's 500 Index** (SPX) is a capitalization-weighted index of 500 stocks. The index is designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

The **Eurostoxx 50** (SX5E) Europe's leading blue-chip index for the Eurozone, provides a blue-chip representation of super sector leaders in the Eurozone. The index covers 50 stocks from 12 Eurozone countries and is licensed to financial institutions to serve as an underlying for a wide range of investment products.

Source: Bloomberg 11.06.2018



16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 27.67% would reach the full term without autocalling and 19.43% would have breached the 70% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 79.09% of all coupons would have been paid thanks to the Memory Income feature.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
36 Months	1,210	48.38%	48 Months	60	2.40%	60 Months	1	0.04%
39 Months	314	12.55%	51 Months	69	2.76%	63 Months	3	0.12%
42 Months	60	2.40%	54 Months	13	0.52%	66 Months	2	0.08%
45 Months	69	2.76%	57 Months	1	0.04%	69 Months	7	0.28%

Total Number	% Matured	% To Reach	% That Returned Full Capital	% Barrier	% Of Coupons	Average Historic	Average Historic
Tested	Early	Final Date		Breach	Paid	Return GBP	Return USD
2501	72.33%	27.67%	80.57%	19.43%	78.85%	3.29% p.a.	4.67% p.a.

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 11.06.2018, Data period: 31.05.2002 to 31.05.2018

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