

### Investment Description

A 6 year investment linked to the performance of the FTSE 100.

If on any of the quarterly observation dates, including the Final Observation, the closing level of the Underlying is at or above 85% of its initial level, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if the Underlying is equal to or above 110% of its initial level on any quarterly observation date starting at 3 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if the Underlying is at or above 70% of its initial level, then full capital is returned. If the Underlying is below 70% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the Underlying has fallen to 40% of its original level, 40% of the capital will be returned.

### Benefits

- Opportunity for regular income payments even where the Underlying shows falls.
- A memory feature, whereby income previously unpaid, will be included when the Income Trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by 10% growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

### Risks

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market.
- There is a risk to capital should the Underlying breach the Capital Protection Barrier on its Final Observation date.

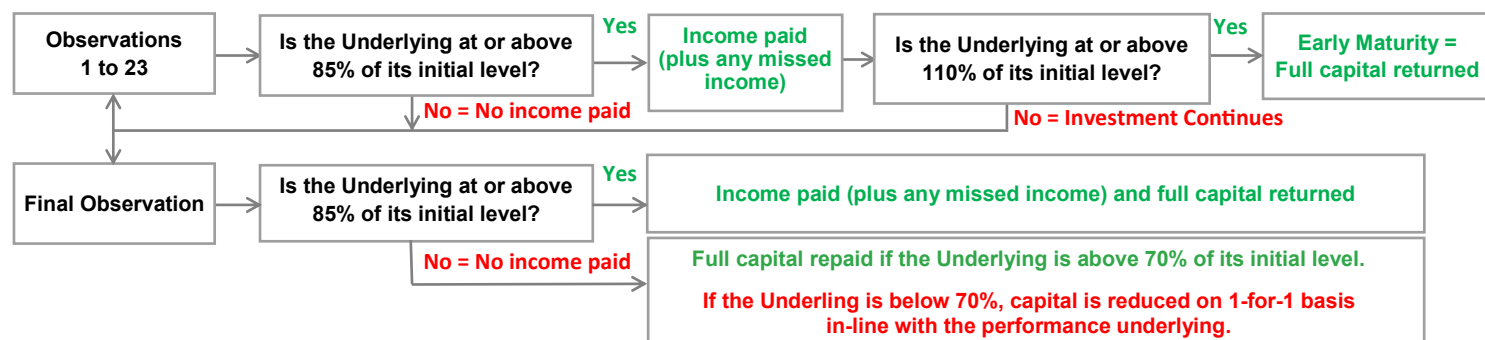
### Product Facts & Features

|                                    |                                              |
|------------------------------------|----------------------------------------------|
| <b>Issuer:</b>                     | BBVA                                         |
| <b>Credit Ratings:</b>             | Fitch A-, Moody's A3, S&P A-                 |
| <b>Source:</b>                     | Bloomberg 28.02.2019                         |
| <b>Maximum Term:</b>               | 6 years                                      |
| <b>Investment Structure:</b>       | Quarterly Memory Income Autocall             |
| <b>Autocall Opportunities:</b>     | Quarterly<br>(First Observation at 3 months) |
| <b>Autocall Trigger:</b>           | 110% of initial level                        |
| <b>Memory Income Rate:</b>         | GBP = 1.35% per quarter                      |
| <b>Income Trigger:</b>             | 85% of initial level                         |
| <b>Capital Risk:</b>               | Not capital protected                        |
| <b>Capital Protection Barrier:</b> | 70% Final level<br>(European style)          |
| <b>Underlying Basket</b>           | <b>Bloomberg Code</b>                        |
| UK: FTSE 100                       | UKX Index                                    |

### Key Information

|                                  |                                                                                                              |
|----------------------------------|--------------------------------------------------------------------------------------------------------------|
| <b>Subscription Period:</b>      | 28 February 2019 - 8 April 2019<br>(4.30pm UK Time)                                                          |
| <b>Issue Price:</b>              | 100%                                                                                                         |
| <b>Strike Date:</b>              | 09 April 2019                                                                                                |
| <b>Issue Date:</b>               | 16 April 2019                                                                                                |
| <b>1st Coupon Observation:</b>   | 09 July 2019                                                                                                 |
| <b>1st Autocall Observation:</b> | 09 July 2019                                                                                                 |
| <b>Final Observation:</b>        | 09 April 2025                                                                                                |
| <b>Maturity Date:</b>            | 16 April 2025                                                                                                |
| <b>Denominations:</b>            | 1,000 then lots of 1,000                                                                                     |
| <b>ISIN:</b>                     | GBP = XS1959495737                                                                                           |
| <b>Distribution Fee:</b>         | A total fee of 5% has been built into the product to cover various costs, please see page 4 for more detail. |

### How The Investment Works



# BBVA

## FTSE 100 Memory Income Autocall April 2019

### Factsheet



#### Observation Dates (some dates may vary if a bank holiday occurs)

|                   | Observation Date | Payment Date    | Income Trigger | Autocall Trigger     |
|-------------------|------------------|-----------------|----------------|----------------------|
| Observation 1     | 9 July 2019      | 16 July 2019    | 85%            | 110%                 |
| Observation 2     | 09 October 2019  | 16 October 2019 | 85%            | 110%                 |
| Observation 3     | 09 January 2020  | 16 January 2020 | 85%            | 110%                 |
| Observation 4     | 07 April 2020    | 16 April 2020   | 85%            | 110%                 |
| Observation 5     | 09 July 2020     | 16 July 2020    | 85%            | 110%                 |
| Observation 6     | 09 October 2020  | 16 October 2020 | 85%            | 110%                 |
| Observation 7     | 11 January 2021  | 18 January 2021 | 85%            | 110%                 |
| Observation 8     | 09 April 2021    | 16 April 2021   | 85%            | 110%                 |
| Observation 9     | 09 July 2021     | 16 July 2021    | 85%            | 110%                 |
| Observation 10    | 11 October 2021  | 18 October 2021 | 85%            | 110%                 |
| Observation 11    | 10 January 2022  | 17 January 2022 | 85%            | 110%                 |
| Observation 12    | 8 April 2022     | 19 April 2022   | 85%            | 110%                 |
| Observation 13    | 11 July 2022     | 18 July 2022    | 85%            | 110%                 |
| Observation 14    | 10 October 2022  | 17 October 2022 | 85%            | 110%                 |
| Observation 15    | 09 January 2023  | 16 January 2023 | 85%            | 110%                 |
| Observation 16    | 06 April 2023    | 17 April 2023   | 85%            | 110%                 |
| Observation 17    | 10 July 2023     | 17 July 2023    | 85%            | 110%                 |
| Observation 18    | 09 October 2023  | 16 October 2023 | 85%            | 110%                 |
| Observation 19    | 09 January 2024  | 16 January 2024 | 85%            | 110%                 |
| Observation 20    | 09 April 2024    | 16 April 2024   | 85%            | 110%                 |
| Observation 21    | 09 July 2024     | 16 July 2024    | 85%            | 110%                 |
| Observation 22    | 09 October 2024  | 16 October 2024 | 85%            | 110%                 |
| Observation 23    | 09 January 2025  | 16 January 2025 | 85%            | 110%                 |
| Final Observation | 09 April 2025    | 16 April 2025   | 85%            | 70% European Barrier |

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Source: Bloomberg 28.02.2019

#### Rationale

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as the Underlying needs to show a fall of 15% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time the Underlying is above 85% of its initial level on an observation date.

The Underlying detailed overleaf has been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 70% means the underlying must fall by more than 30% over 6 years before capital is at risk.

#### Suitability

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlying which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

#### Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date.

Trade orders should be sent to orders@idad.biz

All trades will be settled direct with IDAD's Euroclear a/c 44382

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# BBVA

## FTSE 100 Memory Income Autocall April 2019

### Factsheet

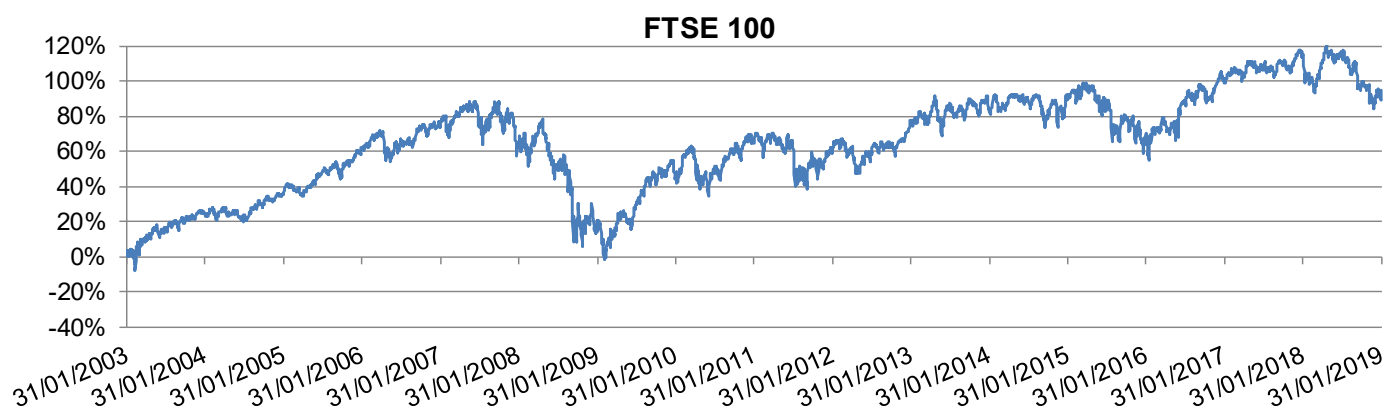


#### The Underlying

The **FTSE 100 Index** (UKX) is a capitalization-weighted index of the most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of December 30, 1983

Source: Bloomberg 28.02.2019

#### Movement in the Underlying over the last 16 years



#### 16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 13.75% would reach the full term without autocalling and none of those would have breached the 70% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 100% of coupons would have been paid thanks to the Memory Income feature.

| Autocall Test | Autocalled | %      | Autocall Test | Autocalled | %     | Autocall Test | Autocalled | %     | Autocall Test | Autocalled | %      |
|---------------|------------|--------|---------------|------------|-------|---------------|------------|-------|---------------|------------|--------|
| 3 Months      | 167        | 6.68%  | 21 Months     | 19         | 0.76% | 39 Months     | 13         | 0.52% | 57 Months     | 17         | 0.68%  |
| 6 Months      | 417        | 16.67% | 24 Months     | 44         | 1.76% | 42 Months     | 1          | 0.04% | 60 Months     | 21         | 0.84%  |
| 9 Months      | 456        | 18.23% | 27 Months     | 58         | 2.32% | 45 Months     | 1          | 0.04% | 63 Months     | 23         | 0.92%  |
| 12 Months     | 294        | 11.76% | 30 Months     | 84         | 3.36% | 48 Months     | 1          | 0.04% | 66 Months     | 20         | 0.80%  |
| 15 Months     | 313        | 12.51% | 33 Months     | 40         | 1.60% | 51 Months     | 1          | 0.04% | 69 Months     | 27         | 1.08%  |
| 18 Months     | 65         | 2.60%  | 36 Months     | 57         | 2.28% | 54 Months     | 18         | 0.72% | Total         | 2,157      | 86.25% |

| Total Number Tested | % Matured Early | % To Reach Final Date | % That Returned Full Capital | % Barrier Breach | % Of Coupons Paid | Average Historic Return GBP |
|---------------------|-----------------|-----------------------|------------------------------|------------------|-------------------|-----------------------------|
| 2501                | 86.25%          | 13.75%                | 100%                         | 0.00%            | 100%              | 5.40% p.a.                  |

**Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks**

Source: Bloomberg 28.02.2019, Data period: 31.01.2003 to 31.01.2019—Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.



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