

BBVA 75-70 Memory Income Autocall November 2019 Factsheet



INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of the UK, US, Swedish and Australian Indices.

If on any of the quarterly observation dates, including the Final Observation date, the closing levels of all the Underlyings are at or above 75% of their initial levels, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all Underlyings are equal to or above the relevant Autocall Trigger on any quarterly observation date starting at 12 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if all Underlyings are at or above 70% of their initial levels, then full capital is returned. If any Underlying is below 70% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned.

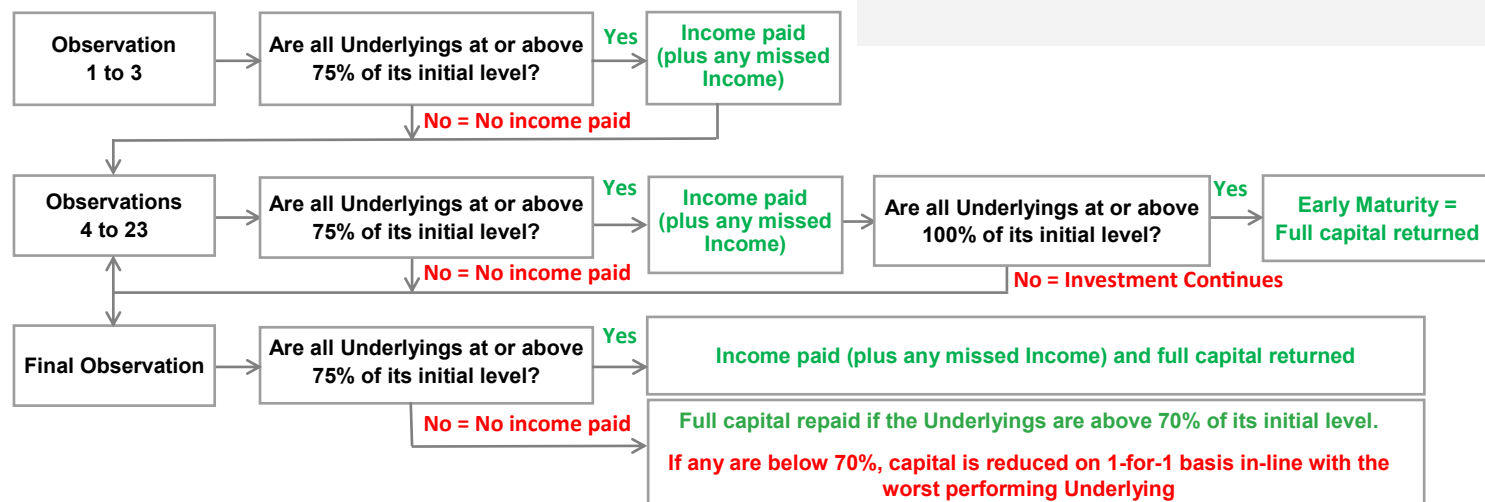
BENEFITS

- Opportunity for regular income payments even where the Underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market.
- There is a risk to capital should one of the Underlyings breach the capital protection barrier on its Final Observation date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

HOW THE INVESTMENT WORKS



PRODUCT FACTS & FEATURES

Issuer and Counterparty:	BBVA
Credit Ratings:	Fitch A, Moody's A3, S&P A-
	Source: BBVA 29.10.2019
Maximum Term:	6 years
Investment Structure:	Quarterly Memory Income Autocall Quarterly
Autocall Opportunities:	(First Observation at 12 months)
Autocall Trigger:	100% of initial level
Memory Income Rate:	USD = 1.75% Quarterly (7.00% p.a.)
Income Trigger:	75% of initial level
Capital Risk:	Not capital protected
Capital Protection Barrier:	70% Final level (European style)
Underlying Basket	Bloomberg Code
UK: FTSE 100	UKX Index
US: NASDAQ 100	NDX Index
Sweden: OMX 30	OMX Index
Australia: ASX 200	AS51 Index

KEY INFORMATION

Subscription Period:	29 Oct 2019 – 14 Nov 2019 (4.30pm UK Time)
Issue Price:	100%
Strike Date:	15 November 2019
Issue Date:	22 November 2019
1st Coupon Observation:	14 February 2020
1st Autocall Observation:	16 November 2020
Final Observation:	17 November 2025
Maturity Date:	24 November 2025
Denominations:	USD - 2,000 then lots of 1,000
ISIN:	USD - XS2076111074

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Observation Dates (some dates may vary if a bank holiday occurs, GBP dates are shown below)

	Observation Date	Payment Date	Income Trigger	Autocall Trigger
Observation 1	14 February 2020	24 February 2020	75%	n/a
Observation 2	15 May 2020	22 May 2020	75%	n/a
Observation 3	17 August 2020	24 August 2020	75%	n/a
Observation 4	16 November 2020	23 November 2020	75%	100%
Observation 5	12 February 2021	22 February 2021	75%	100%
Observation 6	17 May 2021	24 May 2021	75%	100%
Observation 7	16 August 2021	23 August 2021	75%	100%
Observation 8	15 November 2021	22 November 2021	75%	100%
Observation 9	14 February 2022	22 February 2022	75%	100%
Observation 10	16 May 2022	23 May 2022	75%	100%
Observation 11	15 August 2022	22 August 2022	75%	100%
Observation 12	15 November 2022	22 November 2022	75%	100%
Observation 13	14 February 2023	22 February 2023	75%	100%
Observation 14	15 May 2023	22 May 2023	75%	100%
Observation 15	15 August 2023	22 August 2023	75%	100%
Observation 16	15 November 2023	22 November 2023	75%	100%
Observation 17	14 February 2024	22 February 2024	75%	100%
Observation 18	15 May 2024	22 May 2024	75%	100%
Observation 19	15 August 2024	22 August 2024	75%	100%
Observation 20	15 November 2024	22 November 2024	75%	100%
Observation 21	14 February 2025	24 February 2025	75%	100%
Observation 22	15 May 2025	22 May 2025	75%	100%
Observation 23	15 August 2025	22 August 2025	75%	100%
Final Observation	17 November 2025	24 November 2025	75%	70% European Barrier

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BBVA: Banco Bilbao Vizcaya Argentaria SA (BBVA) attracts deposits and offers retail, wholesale and investment banking services. The bank offers consumer and mortgage loans, private banking, asset management, insurance, mutual funds and securities brokerage services. It operates in Europe, Latin America, United States, China and Turkey. **Source:** Bloomberg 29.10.2019

RATIONALE

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an Underlying needs to show a fall of 25% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all Underlyings are above 75% of their initial levels on an observation date.

The four Underlyings detailed overleaf have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 70% means an Underlying must fall by more than 30% over 6 years before capital is at risk.

Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date.

Trade orders should be sent to orders@idad.com

All trades will be settled direct with IDAD's Euroclear a/c 44382

SUITABILITY

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

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THE UNDERLYINGS

The **FTSE 100 Index** (UKX) is a capitalization-weighted index of the most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of December 30, 1983.

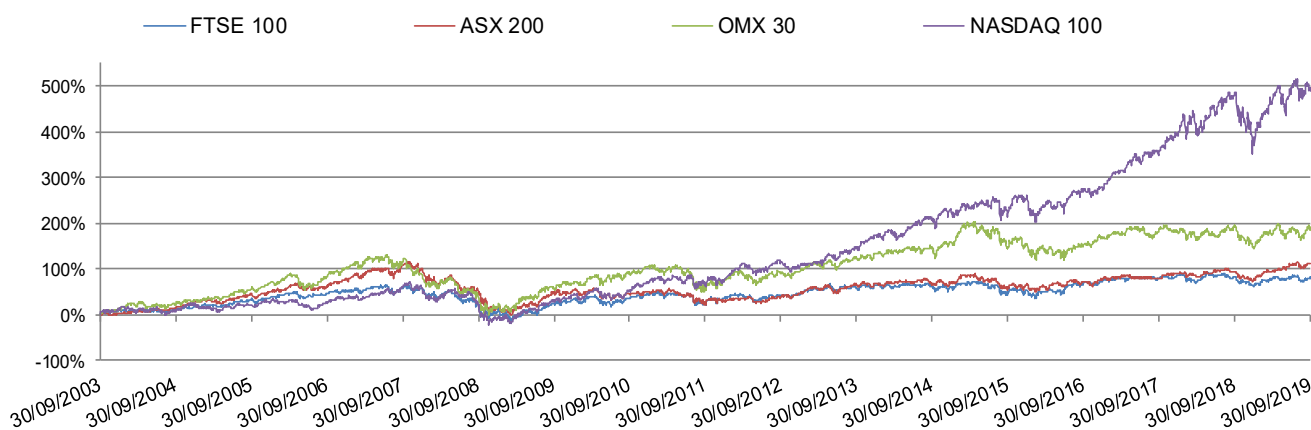
The **S&P/ASX 200** measures the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative liquid and tradable, it is widely considered Australia's preeminent benchmark index.

The **OMX Stockholm 30 Index** consists of the 30 most actively traded stocks on the Stockholm Stock Exchange and is a market weighted price index. The composition of the OMXS30 index is revised twice a year. The index was developed with a base level of 125 as of September 30, 1986. Effective on April 27, 1998 there was a 4-1 split of the index value.

The **NASDAQ 100 Index** is a modified capitalization-weighted index of the 100 largest and most active non-financial domestic and international issues listed on the Nasdaq. No security can have more than a 24% weighting. The index was developed with a base value of 125 as of February 1, 1985. Prior to December 21, 1998 the Nasdaq 100 was a cap-weighted index.

Source: Bloomberg 29.10.2019

MOVEMENT IN THE UNDERLYINGS OVER THE PAST 16 YEARS



16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 14.99% would reach the full term without autocalling and none of these would have breached the 70% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 99.98% of coupons would have been paid thanks to the Memory feature.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
12 Months	1,606	64.21%	27 Months	91	3.64%	42 Months	5	0.20%	57 Months	10	0.40%
15 Months	118	4.72%	30 Months	46	1.84%	45 Months	2	0.08%	60 Months	6	0.24%
18 Months	54	2.16%	33 Months	1	0.04%	48 Months	0	0.00%	63 Months	13	0.52%
21 Months	40	1.60%	36 Months	25	1.00%	51 Months	0	0.00%	66 Months	10	0.40%
24 Months	60	2.40%	39 Months	11	0.44%	54 Months	23	0.92%	69 Months	5	0.20%

Total Number Tested	% Matured Early	% To Reach Final Date	% That Returned Full Capital	% Barrier Breach	% Of Coupons Paid	Average Historic Return USD
2501	85.01%	14.99%	100%	0	99.98%	7.00% p.a.

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 29.10.2019, Data period: 30.09.2003 to 30.09.2019 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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