



#### INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of the Taiwanese, Italian, US and Canadian Indices.

If on any of the quarterly observation dates, including the Final Observation date, the closing levels of all the Underlyings are at or above 80% of their initial levels, the Income Rate will be paid plus any previously missed income payments.

This investment will autocall and mature early if all Underlyings are equal to or above the relevant Autocall Trigger on any quarterly observation date starting at 12 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if all Underlyings are at or above 65% of their initial levels, then full capital is returned. If any Underlying is below 65% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned.

#### **BENEFITS**

- Opportunity for regular income payments even where the Underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- · Daily pricing.

## **RISKS**

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes
  insolvent or cannot make the payments on the Product for any other reason,
  investors could lose some or all of their investment. A decline in the Issuer's
  credit quality is likely to reduce the market value of the Product and therefore the
  price an investor may receive for the Product if they were to sell them in the
  market.
- There is a risk to capital should one of the Underlyings breach the capital protection barrier on its Final Observation date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

## **PRODUCT FACTS & FEATURES**

Issuer: BBVA

Credit Ratings: Fitch A, Moody's A3, S&P A-Source: BBVA 29.07.2020

Maximum Term: 6 years

Income Trigger:

Investment Structure: Memory Income Reducing Autocall

Autocall Opportunities: Quarterly

(First Observation at 12 months)

Autocall Trigger: 100% of initial level then reduced by

1% every 3 months

**Memory Income Rate:** GBP = 2.15% Quarterly

USD = 2.50% Quarterly 80% of initial level

Capital Risk: Not capital protected
Capital Protection Barrier: 65% Final level

(European style)

Underlying BasketBloomberg CodeTaiwan: MSCI TaiwanTAMSCI IndexItaly: FTSE MIBFTSEMIB IndexUS: DJ Industrial AverageINDU IndexCanada: S&P TSX 60SPTSX60 Index

## **KEY INFORMATION**

Subscription Period: 29 July 2020 - 17 Aug 2020

(4.30pm UK Time)

Issue Price: 100%

Strike Date:18 August 2020Issue Date:25 August 20201st Coupon Observation:18 November 20201st Autocall Observation:18 August 2021Final Observation:18 August 2026Maturity Date:25 August 2026

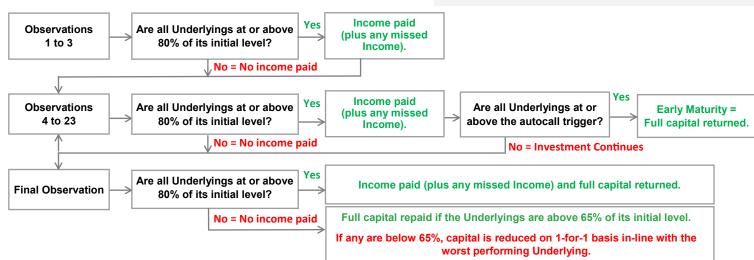
**Denominations:** GBP = 1,000 then lots of 1,000

USD = 2,000 then lots of 1,000

**ISIN:** GBP = XS2149970530

USD = XS2149970373

## **HOW THE INVESTMENT WORKS**



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Observation Dates (some dates may vary if a bank holiday occurs, GBP dates are shown below)

	Observation Date	Payment Date	Income Trigger	Autocall Trigger
Observation 1	18 November 2020	25 November 2020	80%	n/a
Observation 2	18 February 2021	25 February 2021	80%	n/a
Observation 3	18 May 2021	25 May 2021	80%	n/a
Observation 4	18 August 2021	25 August 2021	80%	100%
Observation 5	18 November 2021	25 November 2021	80%	99%
Observation 6	18 February 2022	25 February 2022	80%	98%
Observation 7	18 May 2022	25 May 2022	80%	97%
Observation 8	18 August 2022	25 August 2022	80%	96%
Observation 9	18 November 2022	25 November 2022	80%	95%
Observation 10	21 February 2023	28 February 2023	80%	94%
Observation 11	18 May 2023	25 May 2023	80%	93%
Observation 12	18 August 2023	25 August 2023	80%	92%
Observation 13	20 November 2023	27 November 2023	80%	91%
Observation 14	20 February 2024	27 February 2024	80%	90%
Observation 15	21 May 2024	29 May 2024	80%	89%
Observation 16	19 August 2024	27 August 2024	80%	88%
Observation 17	18 November 2024	25 November 2024	80%	87%
Observation 18	18 February 2025	25 February 2025	80%	86%
Observation 19	20 May 2025	28 May 2025	80%	85%
Observation 20	18 August 2025	26 August 2025	80%	84%
Observation 21	18 November 2025	25 November 2025	80%	83%
Observation 22	20 February 2026	27 February 2026	80%	82%
Observation 23	19 May 2026	27 May 2026	80%	81%
Final Observation	18 August 2026	25 August 2026	80%	65% European Barrier

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**BBVA**: Banco Bilbao Vizcaya Argentaria SA (BBVA) attracts deposits and offers retail, wholesale and investment banking services. The bank offers consumer and mortgage loans, private banking, asset management, insurance, mutual funds and securities brokerage services. It operates in Europe, Latin America, United States, China and Turkey. **Source**: Bloomberg 29.07.2020

## **RATIONALE**

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an Underlying needs to show a fall of 20% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all Underlyings are above 80% of their initial levels on an observation date.

The four Underlyings detailed overleaf have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 65% means an Underlying must fall by more than 35% over 6 years before capital is at risk

## SUITABILITY

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

### **Secondary Market**

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date.

Trade orders should be sent to orders@idad.com. All trades will be settled direct with IDAD's Euroclear a/c 44382

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### THE UNDERLYINGS

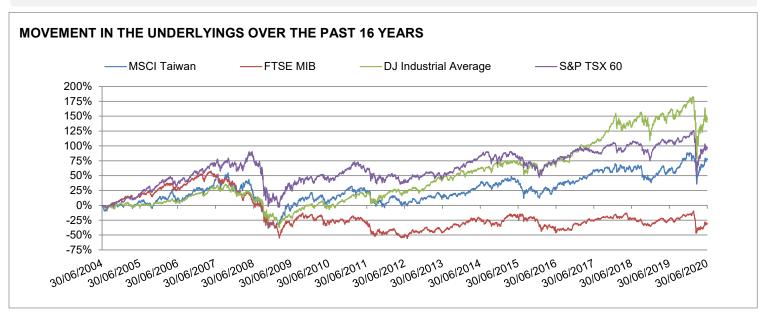
The MSCI Taiwan Index is a free-float weighted equity index. It was developed with a base value of 100 as of December 31 1987.

The FTSE MIB Index consists of the 40 most liquid and capitalized stocks listed on the Borsa Italiana. In the FTSE MIB Index foreign shares are eligible for inclusion. Secondary lines are not eligible for inclusion. The calculation and methodology is unchanged from S&P MIB Index.

The **Dow Jones Industrial Average** is a price-weighted average of 30 blue-chip stocks that are generally the leaders in their industry. It has been a widely followed indicator of the stock market since October 1, 1928.

The **S&P/Toronto Stock Exchange 60** is a capitalization-weighted index. It consists of 60 of the largest and most liquid (heavily traded) stocks listed on the Toronto Stock Exchange (TSX). They are usually domestic or multinational industry leaders.

Source: Bloomberg 29.07.2020



## 16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 18.95% would reach the full term without autocalling and 14.91% would have breached the 65% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 57.52% of coupons would have been paid.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
12 Months	1,410	56.38%	27 Months	20	0.80%	42 Months	38	1.52%	57 Months	0	0.00%
15 Months	142	5.68%	30 Months	9	0.36%	45 Months	8	0.32%	60 Months	0	0.00%
18 Months	63	2.52%	33 Months	32	1.28%	48 Months	40	1.60%	63 Months	0	0.00%
21 Months	3	0.12%	36 Months	76	3.04%	51 Months	39	1.56%	66 Months	6	0.24%
24 Months	0	0.00%	39 Months	100	4.00%	54 Months	37	1.48%	69 Months	4	0.16%

Total Number	% Matured	% To Reach	% That Returned Full Capital	%	% Of	Average Historic	Average Historic
Tested	Early	Final Date		Barrier Breach	Coupons Paid	Return GBP	Return USD
2501	81.05%	18.95%	85.09%	14.91%	57.52%	5.78% p.a.	6.94% p.a.

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

**Source:** Bloomberg 29.07.2020, Data period: 30.06.2004 to 30.06.2020 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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