Natixis IDAD High Yield Memory Income Autocall September 2020 Factsheet





INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of the Taiwan, Italian, Canadian and Australian indices

If on any of the quarterly observation dates, including the Final Observation date, the closing levels of all the Underlyings are at or above 85% of their initial levels, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all Underlyings are equal to or above the relevant Autocall Trigger on any quarterly observation date starting at 6 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if all Underlyings are at or above 60% of their initial levels, then full capital is returned. If any Underlying is below 60% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned

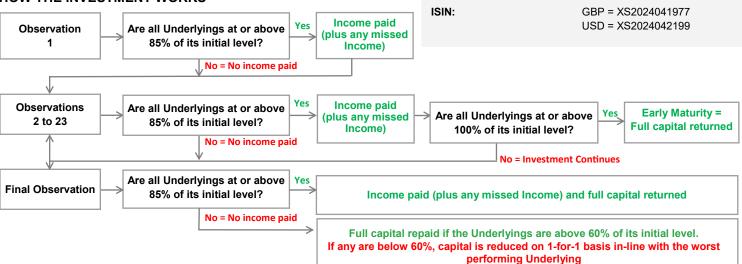
BENEFITS

- Opportunity for regular income payments even where the Underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- Daily pricing.

RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market
- There is a risk to capital should one of the Underlyings breach the capital protection barrier on its Final Observation date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

HOW THE INVESTMENT WORKS



Product Facts & Features

Issuer: Natixis

Credit Ratings: Fitch: A+, Moody's: A1, S&P: A+

Source: Bloomberg 06.08.2020

Maximum Term: 6 years

Investment Structure: Quarterly Income Autocall

Autocall Opportunities: Quarterly

(First Observation at 6 months)

Autocall Trigger: 100% of initial level

Memory Income Rate: GBP = 2.10% Quarterly

USD = 2.45% Quarterly

Income Trigger:85% of initial levelCapital Risk:Not capital protected

Capital Protection Barrier: 60% Final level

(European style)

Underlying BasketBloomberg CodeTaiwan: MSCI TaiwanTAMSCI IndexItaly: FTSE MIBFTSEMIB IndexCanada: S&P TSX 60SPTSX60 IndexAustralia: S&P ASX 200AS51 Index

Key Information

Subscription Period: 06 Aug 2020 – 03 Sept 2020

(4.30pm UK Time)

Issue Price: 100%

Strike Date: 04 September 2020 Issue Date GBP: 11 September 2020 Issue Date USD: 14 September 2020 1st Coupon Observation: 04 December 2020 1st Autocall Observation: 04 March 2021 **Final Observation:** 04 September 2026 **Maturity Date GBP:** 14 September 2026 **Maturity Date USD:** 15 September 2026 **Denominations:** 1,000 then lots of 1,000

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Observation Dates (some dates may vary if a bank holiday occurs, GBP dates are shown below)

	Observation Date	Payment Date	Autocall Trigger
Observation 1	04 December 2020	14 December 2020	n/a
Observation 2	04 March 2021	12 March 2021	100%
Observation 3	04 June 2021	14 June 2021	100%
Observation 4	07 September 2021	15 September 2021	100%
Observation 5	06 December 2021	14 December 2021	100%
Observation 6	04 March 2022	14 March 2022	100%
Observation 7	06 June 2022	14 June 2022	100%
Observation 8	06 September 2022	14 September 2022	100%
Observation 9	05 December 2022	13 December 2022	100%
Observation 10	06 March 2023	14 March 2023	100%
Observation 11	05 June 2023	13 June 2023	100%
Observation 12	05 September 2023	13 September 2023	100%
Observation 13	04 December 2023	12 December 2023	100%
Observation 14	04 March 2024	12 March 2024	100%
Observation 15	04 June 2024	12 June 2024	100%
Observation 16	04 September 2024	12 September 2024	100%
Observation 17	04 December 2024	12 December 2024	100%
Observation 18	04 March 2025	12 March 2025	100%
Observation 19	04 June 2025	12 June 2025	100%
Observation 20	04 September 2025	12 September 2025	100%
Observation 21	04 December 2025	12 December 2025	100%
Observation 22	04 March 2026	12 March 2026	100%
Observation 23	04 June 2026	12 June 2026	100%
Final Observation	04 September 2026	14 September 2026	100%
Final Observation	04 September 2026	14 September 2026	60% European Barrier

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Natixis S.A. offers corporate, investment and financial services. The Bank services companies, financial institutions and institutional investors. Natixis offers wholesale banking in the form of advising and financing, investment solutions in the form of asset management, insurance, private banking and private equity, as well as other specialized financial services.

Source: Bloomberg 06.08.2020

Rationale

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an Underlying needs to show a fall of 15% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all Underlyings are above 85% of their initial levels on an observation date.

The four Underlyings detailed overleaf have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 60% means an Underlying must fall by more than 40% over 6 years before capital is at risk

Suitability

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

Secondary Market

The Issuing bank will provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices"). Sale trades will settle 2 days after the trade date. Trade orders should be sent to orders@idad.com All trades will be settled direct with IDAD's Euroclear a/c 44382.

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The Underlyings

The MSCI Taiwan Index is a free-float weighted equity index. It was developed with a base value of 100 as of December 31 1987.

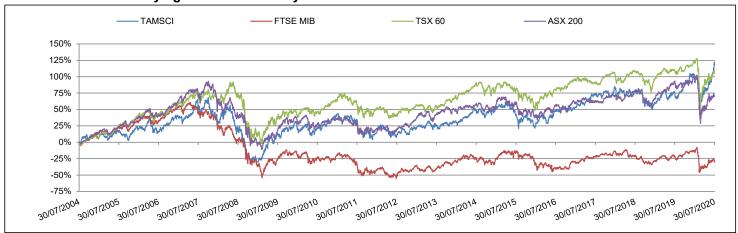
The FTSE MIB Index consists of the 40 most liquid and capitalized stocks listed on the Borsa Italiana. In the FTSE MIB Index foreign shares are eligible for inclusion. Secondary lines are not eligible for inclusion. The calculation and methodology is unchanged from S&P MIB Index.

The **S&P/Toronto Stock Exchange 60** is a capitalization-weighted index. It consists of 60 of the largest and most liquid (heavily traded) stocks listed on the Toronto Stock Exchange (TSX). They are usually domestic or multinational industry leaders.

The **S&P/ASX 200** measures the performance of the 200 largest index-eligible stocks listed on the ASX by float-adjusted market capitalization. Representative liquid and tradable, it is widely considered Australia's preeminent benchmark index. The index is float-adjusted. The index was launched in April 2000

Source: Bloomberg 06.08.2020

Movement in the Underlyings over the last 16 years



16 Year Back-Testing

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically. This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 81.33% would have autocalled paying all coupons. 18.67% would reach the full term without autocalling and 11.04% of these would have breached the 60% final level barrier.

Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%	Autocall Test	Autocalled	%
6 Months	1,137	45.46%	24 Months	0	0.00%	42 Months	32	1.28%	60 Months	30	1.20%
9 Months	367	14.67%	27 Months	1	0.04%	45 Months	7	0.28%	63 Months	22	0.88%
12 Months	159	6.36%	30 Months	5	0.20%	48 Months	40	1.60%	66 Months	24	0.96%
15 Months	54	2.16%	33 Months	26	1.04%	51 Months	33	1.32%	69 Months	15	0.60%
18 Months	43	1.72%	36 Months	23	0.92%	54 Months	1	0.04%	Total	2,034	81.33%
21 Months	1	0.04%	39 Months	14	0.56%	57 Months	0	0.00%			

Total Number Tested	% Autocalled	% Not Autocalled	% That Returned Full Capital	% Barrier Breach	Average Historic Return GBP	Average Historic Return USD	
2501	81.33%	18.67%	88.96%	11.04%	6.00% p.a.	7.17% p.a.	

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 06.08.2020, Data period: 30.07.2004 to 30.07.2020 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.

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