



INVESTMENT DESCRIPTION

A 6 year investment linked to the performance of the UK, US, Italian and Canadian Indices

If on any of the quarterly observation dates, including the Final Observation date, the closing levels of all the Underlyings are at or above 80% of their initial levels, the income will be paid plus any previously missed income payments.

This investment will autocall and mature early if all Underlyings are equal to or above the relevant Autocall Trigger on any quarterly observation date starting at 12 months. If early maturity occurs, full capital is returned and the investment will end. If early maturity does not occur the investment will continue to the Final Observation date.

At the Final Observation date, if all Underlyings are at or above 70% of their initial levels, then full capital is returned. If any Underlying is below 70% of its original level, capital return will be reduced on a 1-for-1 basis. For example if the worst performing Underlying has fallen to 40% of its original level, 40% of the capital will be returned

BENEFITS

- Opportunity for regular income payments even where the Underlyings show significant falls.
- A memory feature, whereby income previously unpaid, will be included when the income trigger is next activated.
- Autocall feature potentially shortens the investment term and is triggered by minimal growth.
- Early maturity provides an opportunity to re-assess client's wealth strategy.
- · Daily pricing.

RISKS

- The return is limited to the pre-defined investment terms.
- The income payment is conditional upon the Underlying performance.
- Investors will be exposed to the credit risk of the Issuer. If the Issuer becomes insolvent or cannot make the payments on the Product for any other reason, investors could lose some or all of their investment. A decline in the Issuers credit quality is likely to reduce the market value of the Product and therefore the price an investor may receive for the Product if they were to sell them in the market.
- There is a risk to capital should one of the Underlyings breach the capital protection barrier on its Final Observation date.
- Should investors need to sell their investment before maturity, the trading price will likely mean they get back less than they invested.

Product Facts & Features

Issuer and Counterparty: BBVA

Credit Ratings: Fitch A, Moody's A3, S&P A-

Source: Bloomberg 25.09.2020

Maximum Term: 6 years

Investment Structure: Quarterly Memory Income Autocall

Autocall Opportunities: Quarterly

(First Observation at 12 months)

Autocall Trigger: 100% of initial level

Memory Income Rate: GBP = 1.75% Quarterly
USD = 2.00% Quarterly

Income Trigger: 80% of initial level
Capital Risk: Not capital protected

Capital Protection Barrier: 70% Final level (European style)

Underlying Basket Bloomberg Code

UK: FTSE 100 UKX Index
US: Nasdaq 100 NDX Index
Italy: FTSEMIB FTSEMIB Index
Canada: S&P TSX 60 SPTSX60 Index

Key Information

Subscription Period: 25 Sep 2020 – 21 Oct 2020

(4.30pm UK Time)

Issue Price: 100%

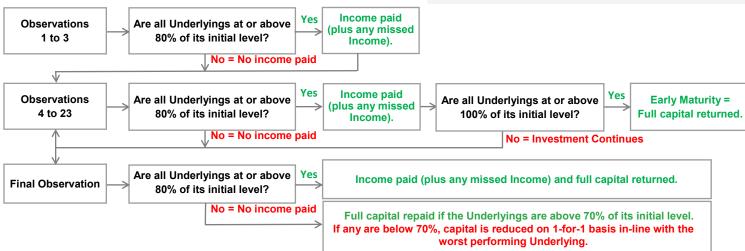
Strike Date:22 October 2020Issue Date:29 October 20201st Coupon Observation:22 January 20211st Autocall Observation:22 October 2021Final Observation:22 October 2026Maturity Date:29 October 2026

Denominations: GBP - 1,000 then lots of 1,000

USD - 2,000 then lots of 1,000

ISIN: GBP - XS2161307587 USD - XS2161307405

HOW THE INVESTMENT WORKS







OBSERVATION DATES (some dates may vary if a bank holiday occurs or non-business day occurs, GBP dates are shown below)

| | Observation Date | Payment Date | Income Trigger | Autocall Trigger |
|-------------------|------------------|-----------------|----------------|----------------------|
| Observation 1 | 22 January 2021 | 29 January 2021 | 80% | n/a |
| Observation 2 | 22 April 2021 | 29 April 2021 | 80% | n/a |
| Observation 3 | 22 July 2021 | 29 July 2021 | 80% | n/a |
| Observation 4 | 22 October 2021 | 29 October 2021 | 80% | 100% |
| Observation 5 | 24 January 2022 | 31 January 2022 | 80% | 100% |
| Observation 6 | 22 April 2022 | 29 April 2022 | 80% | 100% |
| Observation 7 | 22 July 2022 | 29 July 2022 | 80% | 100% |
| Observation 8 | 24 October 2022 | 31 October 2022 | 80% | 100% |
| Observation 9 | 23 January 2023 | 30 January 2023 | 80% | 100% |
| Observation 10 | 24 April 2023 | 02 May 2023 | 80% | 100% |
| Observation 11 | 24 July 2023 | 31 July 2023 | 80% | 100% |
| Observation 12 | 23 October 2023 | 30 October 2023 | 80% | 100% |
| Observation 13 | 22 January 2024 | 29 January 2024 | 80% | 100% |
| Observation 14 | 22 April 2024 | 29 April 2024 | 80% | 100% |
| Observation 15 | 22 July 2024 | 29 July 2024 | 80% | 100% |
| Observation 16 | 22 October 2024 | 29 October 2024 | 80% | 100% |
| Observation 17 | 22 January 2025 | 29 January 2025 | 80% | 100% |
| Observation 18 | 22 April 2025 | 29 April 2025 | 80% | 100% |
| Observation 19 | 22 July 2025 | 29 July 2025 | 80% | 100% |
| Observation 20 | 22 October 2025 | 29 October 2025 | 80% | 100% |
| Observation 21 | 22 January 2026 | 29 January 2026 | 80% | 100% |
| Observation 22 | 22 April 2026 | 29 April 2026 | 80% | 100% |
| Observation 23 | 22 July 2026 | 29 July 2026 | 80% | 100% |
| Final Observation | 22 October 2026 | 29 October 2026 | 80% | 70% European Barrier |

IDAD was established in 2002 and our approach from the outset, is what we call the "*IDAD Difference*". The selection of the investments we offer is not decided in terms of profitability alone and when developing investment products, we favour evidence over dogma. We are happy to work with advisers and product providers alike to deliver a range of investment options to suit differing client wealth strategies. We're proud of our approach to business as well as the investments delivered as a result of the "*IDAD Difference*". We are committed to building upon our reputation for bringing benefits to all involved in the investment process, but most importantly to the clients.

BBVA: Banco Bilbao Vizcaya Argentaria SA (BBVA) attracts deposits and offers retail, wholesale and investment banking services. The bank offers consumer and mortgage loans, private banking, asset management, insurance, mutual funds and securities brokerage services. It operates in Europe, Latin America, United States, China and Turkey. **Source**: Bloomberg 25.09.2020

RATIONALE

Structured products are becoming increasingly popular for investors due to the wide variety of payoffs and levels of protection that can be achieved by the different types of structures that are available.

The opportunity for an income stream can be of key importance to investors as part of their wealth planning. The probability of an income payment being triggered is increased with this investment as an Underlying needs to show a fall of 20% from its initial level on any observation date before the income stream is disrupted.

The investment also benefits from a memory feature so that if any income payments have missed being paid, they will catch-up the next time all Underlyings are above 80% of their initial levels on an observation date.

The four Underlyings detailed overleaf have been selected in order to support the anticipated delivery of that income.

The autocall payoff can bring an early return of capital allowing the opportunity for a re-assessment of investment strategy. The value of this feature cannot be underestimated as it brings with it the opportunity to secure capital value, as well as the chance to take advantage of future market trends.

To manage the capital risk, a final level barrier set at 70% means an Underlying must fall by more than 30% over 6 years before capital is at risk.

SUITABILITY

This product may be suitable for investors who:

- Are seeking the opportunity for higher returns than current cash rates at the time this product was launched.
- Are seeking income rather than growth.
- Understand and accept there is a risk to capital and how the Capital Protection Barrier works.
- Understand the impact of global economic issues and how they will affect the product.
- Understand the criteria which will determine the income payments.
- Are looking to invest for the medium to long term, being happy to remain invested until maturity.
- Can afford to have their cash invested for the full term of the Product.
- Wish to use this investment as part of a well-diversified portfolio.
- Understand that the returns are pre-defined and that they will forgo any growth in the Underlyings which exceeds the fixed level available with this investment product.
- Understand the risk to capital in the event of a counterparty default.
- Should they need to sell their investment, accept that the trading price will likely mean they get back less than they invested.
- Appreciate that income payments are conditional but understand that the memory feature can deliver previously missed income payments.

Placing Trades

Trade orders should be sent to orders@idad.com

All trades will be settled direct with IDAD's Euroclear a/c 44382

Secondary Market

The Issuing bank will endeavour to provide quotes under normal market conditions for trading purposes upon request, subject to a Bid-Offer spread of 1%. On the secondary market, traded prices will include any accrued interest ("dirty prices").

Sale trades will settle 2 days after the trade date. Trading details as above.





THE UNDERLYINGS

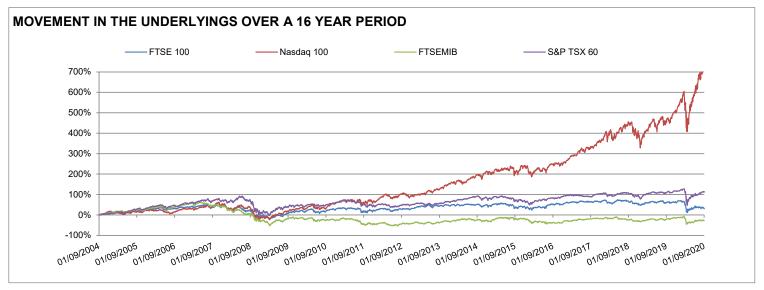
The FTSE 100 Index is a capitalization-weighted index of the 100 most highly capitalized companies traded on the London Stock Exchange. The equities use an investibility weighting in the index calculation. The index was developed with a base level of 1000 as of December 30, 1983.

The **NASDAQ-100 Index** is a modified capitalization-weighted index of the 100 largest and most active non-financial domestic and international issues listed on the NASDAQ. No security can have more than a 24% weighting. The index was developed with a base value of 125 as of February 1, 1985. Prior to December 21,1998 the Nasdaq 100 was a cap-weighted index.

The **FTSEMIB Index** consists of the 40 most liquid and capitalized stocks listed on the Borsa Italiana. In the FTSE MIB Index foreign shares are eligible for inclusion. Secondary lines are not eligible for inclusion. The calculation and methodology is unchanged from S&P MIB Index.

The **S&P/Toronto Stock Exchange 60** is a capitalization-weighted index. It consists of 60 of the largest and most liquid (heavily traded) stocks listed on the Toronto Stock Exchange (TSX). They are usually domestic or multinational industry leaders.

Source: Bloomberg 25.09.2020



16 YEAR BACK TESTING

Back-testing shows how the investment would have performed historically using data from previous potential strike dates and observations. Although past performance is not an indication of future performance, it can give a factual insight into how the investment would have performed historically.

This 16 year back-test shows the historical data for a full 10 years of 6 year products that could reach the full term.

Of the 2,501 scenarios tested, 20.67% would reach the full term without autocalling and 16.43% would have breached the 70% final level barrier.

Every coupon observation has also been tested, and out of all 2,501 scenarios tested, 60.93% of coupons would have been paid.

| Autocall Test | Autocalled | % | Autocall Test | Autocalled | % | Autocall Test | Autocalled | % | Autocall Test | Autocalled | % |
|------------------|------------|--------|------------------|------------|-------|------------------|------------|-------|------------------|------------|-------|
| 12 Months | 1,316 | 52.62% | 27 Months | 4 | 0.16% | 42 Months | 61 | 2.44% | 57 Months | 0 | 0.00% |
| 15 Months | 159 | 6.36% | 30 Months | 13 | 0.52% | 45 Months | 48 | 1.92% | 60 Months | 29 | 1.16% |
| 18 Months | 74 | 2.96% | 33 Months | 44 | 1.76% | 48 Months | 41 | 1.64% | 63 Months | 22 | 0.88% |
| 21 Months | 7 | 0.28% | 36 Months | 28 | 1.12% | 51 Months | 33 | 1.32% | 66 Months | 27 | 1.08% |
| 24 Months | 0 | 0.00% | 39 Months | 58 | 2.32% | 54 Months | 5 | 0.20% | 69 Months | 15 | 0.60% |

| Total Number | % Matured | % To Reach | % That Returned Full Capital | % Barrier | % Of | Average Historic | Average Historic |
|--------------|-----------|------------|------------------------------|-----------|--------------|------------------|------------------|
| Tested | Early | Final Date | | Breach | Coupons Paid | Return GBP | Return USD |
| 2501 | 79.33% | 20.67% | 83.57% | 16.43% | 60.93% | 4.40% p.a. | 5.23% p.a. |

Past performance is not a reliable indicator of future performance and should not be used to assess the future returns or risks

Source: Bloomberg 25.09.2020, Data period: 01.09.2004 to 01.09.2020 - Assumptions shown are net of any initial fees or costs and describe the potential historic return that a client would have received based on the terms of this Product.





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Fees of up to 0.75% p.a. for the maximum term of the investment may be paid by the Issuer to cover marketing, distribution and advice costs. The fees have been fully accounted for in the calculation of the Product's structure. For example, this means that an investment of £10,000 will have any income/ growth payments and capital protection based on the full £10,000.

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