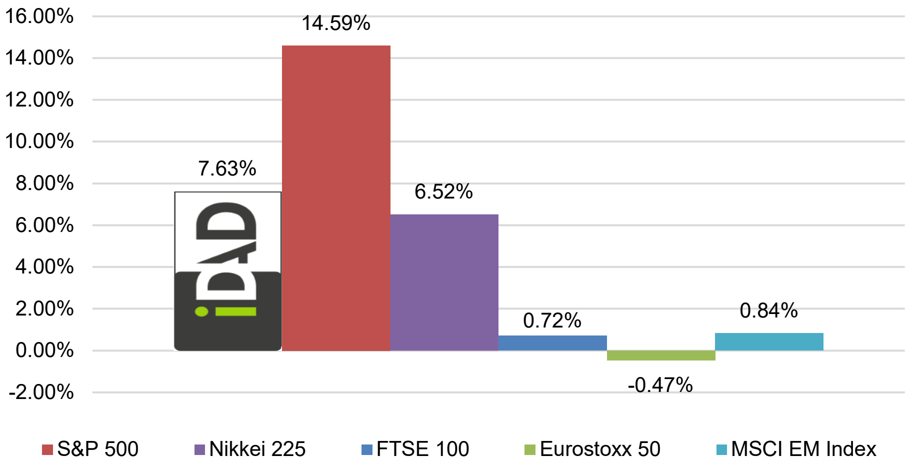
# IDAD Performance - Q2 2021

## Managing Director Commentary

Equity markets saw another strong quarter, especially in the US with most indices up around 8%. This continued strong growth was in line with our expectations and saw 92 product maturities over the quarter, including many of the specialist stock-based products that matured with high double-digit returns. We're expecting more modest performance in Q3 2021 and perhaps even some drawdowns in equity markets. This is where structured products can really come into their own and deliver strong performance across flat or poorly performing market cycles. It would be wrong to be too excited, but the pricing environment may get a bit easier as well, making the terms on products a bit more attractive. So, if you have clients who have been sitting on the fence because they're nervous about high equity prices and aren't excited enough by the investment opportunities out there, dust off your contact book as this could be the time for them to re-enter the market.

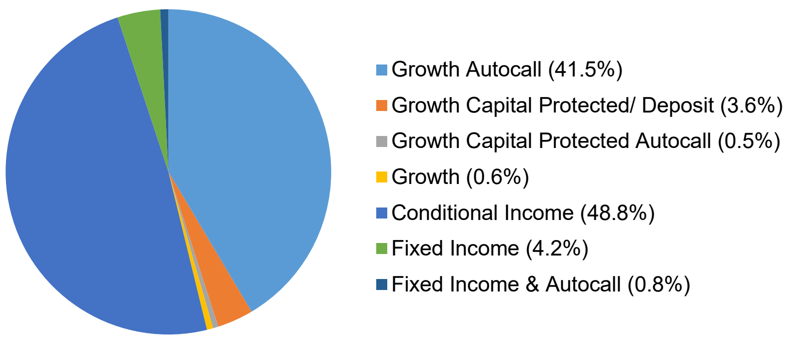
We continue to offer a wide range of investment options for advisers and their clients, but the focus remains on reducing the risks of losing capital, so for some investors the products may sometimes seem a little over-cautious. If you have clients with a greater tolerance to capital losses, we are always happy to work on specific solutions that can deliver higher returns – just get in touch and let us know. Ultimately, we aim to deliver the best returns and the greatest probability of achieving them for the risks being taken. For those investors looking to find a steady home for parts of their portfolio, the IDAD Balanced Fund delivered a reassuring 4% over the quarter, with little in the way of drama.

### Annualised Performance since 2008




Source: IDAD 16/07/2021. Bloomberg 02/01/2008 - 30/06/2021

### Products Issued by Type since 2008




Source: IDAD 16/07/2021

**General Enquiries Tel: +44 (0)1730 263943** **Email: enquiries@idad.com** **www.idad.com**

## Facts & Figures (since 2008)

**Average Annual Performance on all matured Products: 7.63% p.a.**

| | |
|---|---|
| Total number of Products issued: | **1553** |
| Total number of Products matured: | **894** |
| % of Products to make a loss: | **3.54%** |
| % of Products to only return 100%: | **2.70%** |

**Annualised Performance by Product Type**

| | |
|---|---|
| Autocall: | **8.68%** |
| Conditional Income: | **6.77%** |
| Fixed Income: | **6.02%** |
| Capital Protected: | **2.28%** |

**Clive Moore**
**Managing Director**
Email: clive.moore@idad.com
Tel: +44 (0)1730 233946

**Terry Dixon**
**International Sales Director**
Email: terry.dixon@idad.com
Tel: UAE Mobile: +971 (0) 50 949 3381
Tel: UK Mobile: +44 (0)7901 055 405

**Miranda Karademir**
**Latin America Sales Manager**
Email: miranda.karademir@idad.com
Tel: +44 (0)1730 267546

**Mike Lewis**
**Far East & Australasia Sales Manager**
Email: mike.lewis@idad.com
Tel: +971 (0) 52 877 3944

**Graeme McCallion**
**Africa Sales Manager**
E-mail: graeme.mccallion@idad.com
Tel: +44 (0)7624 345318

**Vince McEvoy**
**Channel Islands Sales Manager**
Email: vince.mcevoy@idad.com
Tel: +44 (0)7734 973212

**Andy McKay**
**Business Development Director**
Email: andy.mckay@idad.com
Tel: +44 (0)7730 820130

**Debbie Reynolds**
**International Account Manager**
Email: debbie.reynolds@idad.com
Tel: +44 (0)1730 776756